



Quest Aircraft Expands Sales and Service Networks

Enhancements Part of Company's Growth Strategy

July 11, 2011, Sandpoint, ID....Quest Aircraft Company has expanded its sales network, both within North America and internationally. Agreements have been reached with representatives in Africa, the Caribbean, India, the Middle East, South America, and the U.S. The company is currently working on additional agreements in Australia, Brazil, Europe, Mexico, the Pacific Rim, and the U.S. to highlight a few key areas.

"In developing our international sales network we are focusing initially on the regions where the KODIAK is already certified or pending certification," said Steve Zinda, Director Sales and Marketing. "We will be announcing several new appointments in the very near future.

"Domestically we have partnered with several seasoned, well-respected organizations to handle KODIAK sales," Zinda continued. "We believe the expanded sales network will position Quest to take full advantage of emerging market opportunities." The North American sales network is now comprised of Clay Lacy Aviation, Holstein Aviation, and Piedmont Aircraft. Quest will continue to expand its North American sales network this year in the Mountain States and Southwest.

Quest has also added several new Authorized Service Centers (ASCs) for the KODIAK as part of its expansion strategy and to better support the growing fleet of aircraft in the field. Late last year, Wipaire, Inc. (MN) was named the first factory-authorized service center for the KODIAK. Four additional organizations have recently been appointed; Banyan Aviation (FL), Covington Aircraft (OK), Mid-Continent Aviation Services (KS) and Summit Aviation (DE).

"The establishment of service partners is an important investment in our customer service effort and a key component of our corporate growth strategy," said Zinda. "As the number of KODIAKs in the field continues to grow and as market demand increases, Quest is committed to supporting our customer base." The company expects to appoint several other service centers in the next few months.

Quest has seen strong market acceptance in key market segments, including personal use, Part 135 operations, government, and humanitarian organizations. The versatile KODIAK's rugged aluminum construction combines superior STOL performance and high useful load. It offers proven turbine reliability with the Pratt & Whitney PT6 turbine engine, has the ability to land and take off from unimproved surfaces and is capable of working off floats without structural upgrades. The KODIAK can take off in under 1,000 feet at full gross takeoff weight of 7,255 lbs and climb at over 1,300 feet per minute. A 3-panel Garmin G1000 integrated avionics suite including Synthetic Vision Technology is standard equipment on the KODIAK.

Quest Aircraft Company, LLC is the manufacturer of the KODIAK, a 10-place single engine turboprop utility airplane, designed for STOL use and float capability. Headquartered in Sandpoint, Idaho, the company was established in 2001 and began deliveries of the KODIAK in December 2007. For more information, please visit www.questaircraft.com.

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