

Proven Professionals. Trusted Partners.



Supplemental Lift

Two Centuries of Success Ready to Serve You

When you partner with Holstein Aviation, you immediately accrue multiple benefits from all of the knowledge, experience and capability gained through:

- ✓ **250** years of total experience
- ✓ **56,000** combined flight hours
- ✓ **3,500** transactions
- ✓ **\$8** billion in revenue

Team members possess type ratings in light, medium and long range / large cabin heavy jets from nearly all major aircraft manufacturers. These individuals are also known across the aviation industry for their integrity, capability and professionalism.

Astute and Experienced Professionals

Holstein Aviation team members have held senior management positions at leading companies throughout the aviation industry:

- Corporate flight departments
- Air charter companies
- Aircraft fractional ownership
- Fixed base operations (FBO)
- Maintenance, repair and overhaul (MRO) providers
- Fixed- and rotary-wing aircraft manufacturers (OEMs)
- Manufacturers of gas turbine engines
- Commercial airlines

Navigate the Options

There are multiple methods to expand the short term capacity of your current aircraft or fleet. There are also an equal number of ways to come up short, commit to an overly expensive plan, or expose your passengers to unacceptable levels of risk.

Minimize the potential for overly onerous commitments or excessive costs by partnering with the team of professionals at Holstein Aviation. Let your interests be well served through an objective analysis and subsequent development of the choices that are the most prudent for you.

A Myriad of Alternatives

Charter an aircraft and flight crew from an FAA approved provider authorized to operate under Federal Air Regulations (FARs) Part 135. You call. They come. You pay.

Your Costs:

- Flight time with passengers on board
- Unoccupied (positioning) flight segments (legs)
- Crew lodging, meals and miscellaneous expenses
- Daily flight time minimums

Operator Responsibilities:

- Crew salaries
- Aircraft registration
- Insurance
- Training
- Aircraft storage
- Inspections

Block hour programs combine service consistency with cost savings. You contract for a specific number of hours, pay a discounted total up front, then fly when and where you need.

Pros and Cons:

- Up front expenditure
- Total cost less than ad hoc use
- Time period negotiable
- Unused flight time potential
- Availability issues

Fractional ownership of one or more shares in a business jet or turboprop aircraft guarantees access that may not be available through other methods of accessing business aviation assets.

Considerations:

- Guaranteed access
- Consistent quality
- Longer term commitment
- Aircraft residual value variations
- Financial stability of program operator

The Holstein Aviation Difference

Connections, contacts, credibility and capability.

The Holstein Aviation team knows the industry and the people. We also know how to connect you with the right buyer or resource.

Unrivaled service and support.

Log in to your own personal, private and secure portal at www.HolsteinAviation.com 24/7/365 for access to electronic files with all the documents relevant to your project.

The whole team is on your team. Every team members' knowledge, experience, expertise and contacts are utilized on your behalf.

Knowledgeable specialists.

Specific team members who know everything about specific, and complex subjects, such as contracts and marketing, are dedicated to your project for faster and error free completion.

Global coverage and cooperation.

Holstein Aviation team members and affiliates are located around the corner as well as around the world for you. That global knowledge ensures full and complete marketplace intelligence and connections.



Holstein Aviation team members have flown the line, and instructed, trained and managed flight departments.

(Continued on reverse)

Jet cards offer quick and easy access to business aircraft.

Characteristics:

- Capital asset purchase not required
- No long term commitment
- Residual value not relevant
- Higher hourly flight time costs
- Intermingles with other options

Interchange agreements can provide access to excess capacity.

Schedules and outside events often leave corporate flight departments with available flight time in their schedules, which can be utilized by others. A key benefit is that the cost is the same as if you flew your own aircraft more hours.

Key elements:

- Corporate cultures align
- Operational standards match
- Expense responsibilities defined
- Relationship termination process

Short term leasing has good potential benefits for both parties. For lessees, this is an efficient manner to experience the advantages of business aviation. Lessors can avoid a capital loss of an asset sale while also preventing cash flow issues.

Components:

- Minimal preparation and start up
- Capital asset purchase not required
- Loss on asset sale avoided
- Cash flow unaffected
- Actual usage experience gained
- Ownership financial burden eliminated

Hybrid programs may be the best solution. Just as no one aircraft is right for every mission, no single alternative yields every answer every time. Each situation can be addressed with the individual elements that effect a viable and cost-effective solution.

Partner with the Professionals

Your Holstein Aviation team members reach the unreachable, move the unmovable, and obtain the unobtainable. That makes your success absolutely unavoidable.



Holstein Aviation executives' backgrounds encompass senior level management positions from all segments of business, general and commercial aviation.