



Sell Your Aircraft

Two Centuries of Success Ready to Serve You

When you partner with Holstein Aviation, you immediately accrue multiple benefits from all of the knowledge, experience and capability gained through:

- ✓ **250** years of total experience
- ✓ **56,000** combined flight hours
- ✓ **3,500** transactions
- ✓ **\$8** billion in revenue

Team members possess type ratings in light, medium and long range / large cabin heavy jets from nearly all major aircraft manufacturers. These individuals are also known across the aviation industry for their integrity, capability and professionalism.

Astute and Experienced Professionals

Holstein Aviation team members have held senior management positions at leading companies throughout the aviation industry:

- Corporate flight departments
- Air charter companies
- Aircraft fractional ownership
- Fixed base operations (FBO)
- Maintenance, repair and overhaul (MRO) providers
- Fixed- and rotary-wing aircraft manufacturers (OEMs)
- Manufacturers of gas turbine engines
- Commercial airlines

The Holstein Aviation Aircraft Sales Process

A structured, rigorous and detailed procedure is employed to ensure the most rapid sale of your aircraft at the best possible price. This proven approach, which has generated hundreds of thousands of dollars in additional revenue for our clients over the years, is unfailingly utilized on your behalf and to your benefit.

GATE 1 – Understand Your Motivation

The approach selected to market your aircraft reflects in detail the reasons for it becoming available.

GATE 2 – Asset Evaluation

Worth and value can be two very different figures. Your Holstein Aviation team analyzes the marketplace to develop accurate and realistic expectations.

GATE 3 – Market Position

With knowledge guidance from your team at Holstein Aviation, you won't leave money on the table or spend more than necessary to expedite the sale.

GATE 4 – Value Enhancement

Depend on Holstein Aviation to make sure you do exactly what is necessary. No more. No less.

GATE 5 – Execute the Recommendations

We guide, manage and supervise the processes every step of the way. You never need worry about being shortsighted or short changed.

GATE 6 – The Transaction

Expect an anticlimax because your Holstein Aviation team has done the head work and leg work.

GATE 7 – Manage the Human Factor

When an asset sale removes the requirement for aviation personnel, the Marketing and Human Resource professionals at Holstein Aviation can help your former employees move efficiently on to their next employment opportunity.

GATE 8 – Enhance Value and Preparation for the Future

Your Holstein Aviation team now continues to keep you abreast of the market and aware of unique opportunities. When your requirements change, you'll be up to speed and ready to go.

The Holstein Aviation Difference

Connections, contacts, credibility and capability.

The Holstein Aviation team knows the industry and the people. We also know how to connect you with the right buyer or resource.

Unrivaled service and support.

Log in to your own personal, private and secure portal at www.HolsteinAviation.com 24/7/365 for access to electronic files with all the documents relevant to your project.

The whole team is on your team. Every team members' knowledge, experience, expertise and contacts are utilized on your behalf.

Knowledgeable specialists.

Specific team members who know everything about specific, and complex subjects, such as contracts and marketing, are dedicated to your project for faster and error free completion.

Global coverage and cooperation. Holstein Aviation team members and affiliates are located around the corner as well as around the world for you. That global knowledge ensures full and complete marketplace intelligence and connections.



Holstein Aviation team members have flown the line, and instructed, trained and managed flight departments.