



Buy an Aircraft

Two Centuries of Success Ready to Serve You

When you partner with Holstein Aviation, you immediately accrue multiple benefits from all of the knowledge, experience and capability gained through:

- ✓ **250** years of total experience
- ✓ **56,000** combined flight hours
- ✓ **3,500** transactions
- ✓ **\$8** billion in revenue

Team members possess type ratings in light, medium and long range / large cabin heavy jets from nearly all major aircraft manufacturers. These individuals are also known across the aviation industry for their integrity, capability and professionalism.

Astute and Experienced Professionals

Holstein Aviation team members have held senior management positions at leading companies throughout the aviation industry:

- Corporate flight departments
- Air charter companies
- Aircraft fractional ownership
- Fixed base operations (FBO)
- Maintenance, repair and overhaul (MRO) providers
- Fixed- and rotary-wing aircraft manufacturers (OEMs)
- Manufacturers of gas turbine engines
- Commercial airlines

The Holstein Aviation Aircraft Acquisition Process

A structured, rigorous and detailed procedure is employed to ensure the most rapid purchase or lease of the best aircraft at the lowest possible price for you. This proven approach, which has saved our clients thousands of dollars, is unfailingly utilized on your behalf and to your benefit.

GATE 1 – Stakeholder Input

Need assessment determined, financial parameters identified and the future projected.

GATE 2 – Identification and Definition

Mission defined and aircraft recommendations developed.

GATE 3 – Total Cost of Ownership Calculation

Every financial aspect is compiled and presented in a multi-year format.

GATE 4 – Asset Vetting

Useful life expectancy set, inspections verified and all relevant due diligence completed.

GATE 5 – Comprehensive and Detailed Documentation

Logbooks researched, registrations verified, maintenance and warranties confirmed, and a complete pre-buy inspection conducted under our watchful eye.

GATE 6 – The Transaction

Expect an anticlimax. Your Holstein Aviation team has done the head work and leg work. Everything is in order.

GATE 7 – Enhance Value and Preparation for the Future

Ongoing process begins to keep you abreast of the market and your asset's position, makes you aware of unique opportunities and gets you ready to meet your next requirement.

The Holstein Aviation Difference

Connections, contacts, credibility and capability.

The Holstein Aviation team knows the industry and the people. We also know how to connect you with the right buyer or resource.

Unrivaled service and support.

Log in to your own personal, private and secure portal at www.HolsteinAviation.com 24/7/365 for access to electronic files with all the documents relevant to your project.

The whole team is on your team. Every team members' knowledge, experience, expertise and contacts are utilized on your behalf.

Knowledgeable specialists. Specific team members who know everything about specific, and complex subjects, such as contracts and marketing, are dedicated to your project for faster and error free completion.

Global coverage and cooperation. Holstein Aviation team members and affiliates are located around the corner as well as around the world for you. That global knowledge ensures full and complete marketplace intelligence and connections.



Holstein Aviation team members have flown the line, and instructed, trained and managed flight departments.